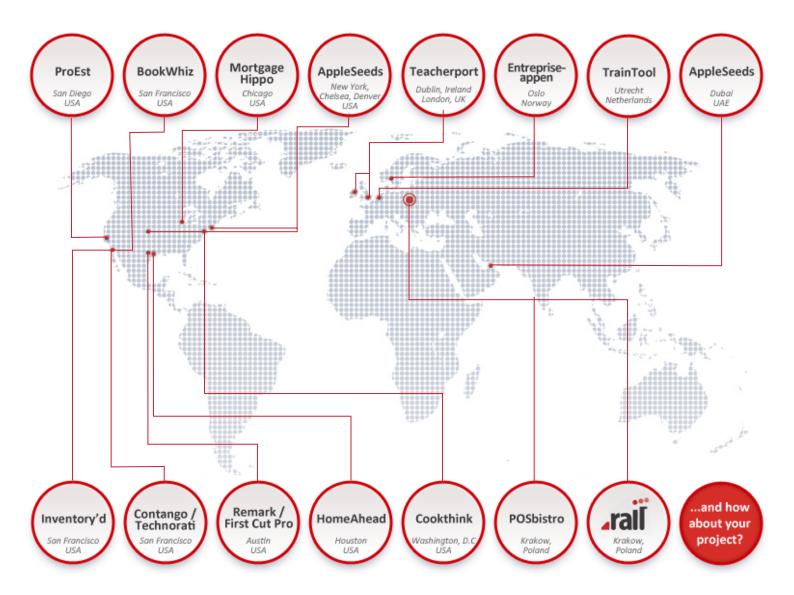
# ralf-way-men

### software development station

www.railwaymen.org



## We are railing brilliant ideas to you

www.railwaymen.org

⊿rall-way-men

## About Railwaymen

We were established in 2009 by three friends who currently have **more than 14 years of web development experience**. It was a love at first sight when they first encountered Ruby on Rails technology. Increasing number of projects prompted them to share their valuable experience with the others and creating a team to help entrepreneurs in turning brilliant ideas into the web and mobile solutions. Here we are!

Our goal is to provide each customer with the best quality of the web and mobile services at the competitive rates. We do care for individual demands and are able to produce professional solutions with paying a great attention to details. As a **software house** we have all proper tools to turn your idea into the web and mobile apps. We specialize in **Ruby on Rails, Android and iOS**.

Our office is in the middle of **Polish Silicon Valley** - Krakow - **one of the biggest startup ecosystem in the world** and also one of the world's 10 destinations in the **IT outsourcing**.

#### Railwaymen now

- **50** web and mobile successfully launched projects
- 564K+ lines of clear & beautiful code
- 125 technologies & tools we use
- 16752 hours of satisfying job done
- 40 enthusiastic and open-minded co-workers
- 15K+ delivered git commits



#### Top Web & Software Developers Poland 2015

Our work is appreciated by our customers. In 2015, Railwaymen was recognized as Top Web & Software Developers in Poland! We do our best to represent Railwaymen to the highest standards.



Railwaymen is also among Top 10 Ruby on Rails Development Companies.

#### Interesting...

The name of the company –Railwaymen– was created by co-founders Grzegorz, Łukasz and Marcin. The name is connected to the origins of **our mutual development passion - Ruby on Rails (RoR) programming.** The name means that we are the team of experts who know everything about technology we use. RoR enables to easily create advanced websites using the most beautiful and clear code. It is now one of the fastest-growing web development platforms.

## Approach & Methodology

We use AGILE methodology of project management, so you can demand the highest level of customer service.

#### How do you benefit from our methodology?

- you have strong influence on the process of programming
- your changing requirements are welcomed
- you are provided with the technical excellence and good design
- you can trust programmers because they are highly motivated individuals
- you can follow the changes-working software is delivered to you frequently (weeks)

#### How do we develop your project?

To find dedicated and innovative solutions with risk under control we use highly iterative development process. That means your desired result is built by repeating cycle of operations. Step by step development enables you to achieve maximum effectiveness and profitability by minimizing cost and duration of the project.

We operate on 1–2 week iterations and 2–4 week releases using SCRUM & XP methodologies. Having sprint planning, daily stand-ups and sprint review with retrospections we deliver fully tested software. The process of iteration is improved gradually.

#### How can you control the process?

Your goal is our goal. We appreciate every comment, advice or just an interesting idea given us to change, improve or extend the project. Paying attention to our client's point of view results in well-designed, optimally developed and fully tested features. We offer a wide range of tools that help you to keep control of the project by interactive communication:

Tools & Technologies



PivotalTracker, Bettermeans, Jira, Skype, Slack, video conferencing

## **Testimonials**

Check what clients say about Railwaymen...

#### Taylor Hou, First Cut Pro/Remark, Entrepreneur, Tech Enthusiast

Railwaymen are extremely professional, up-to-date on technology trends, and a true reliable partner that I would highly recommend to anyone looking for development firms. Their project managers speak perfect English and effectively communicate what needs to be developed to their developers who range from enthusiastic young aspiring developers to the experienced mentors that make sure the quality of the work is on par with the best money can buy.

#### Nalin Mittal, AppBistro/AppGalleries, Co-founder

Railwaymen is without question the best external software team I have worked with. They are highly skilled at test driven development and project management. I can confidently say that Lukasz, Grzegorz and team were instrumental in helping MMTG Labs not only launch our initial product Appbistro, but then pivot two times before our platform Appstores.com was acquired. They were also instrumental in launching an integrated platform post-acquisition and never wavered in their output or quality. I can't recommend them highly enough. I've worked with outsourced teams in India, China and Russia and Railwaymen is by far the most professional, skilled, and productive team I've worked with.

#### Allison Schlanger & Alison Berna, AppleSeeds, Co-founders

Lukasz and his team at Railwaymen have been a pleasure to work with over the last several years. They developed our very robust software platform with ease and in a timely and efficient manner. Lukasz and his team are extremely diligent. They are so responsive, it's often as if there is no difference in time zone.

#### Michael Salichs, MortgageHippo, Inc President & COO

The Railwaymen team provided a level of professionalism and timeliness that we had never seen from an offshore team before. We got great work product from them and without the headaches we had previously experienced with other teams.

#### Thor Beke, Berngaardsandbek, Managing Partner & Advocate

Berngaard/Sandbek has worked with Railwaymen on several projects, among others developing an App and functionality on our website. Railwaymen carries out its work professionally and always delivers the agreed quality, within the agreed deadlines and prices. Berngaard/Sandbek is very satisfied with Railwaymen and will use Railwaymen's services in future projects.

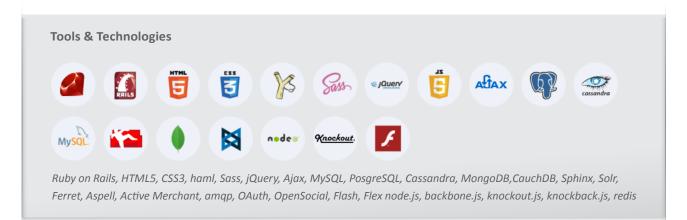
> You can be next! Tell us more about your project



## **Technical Expertise**

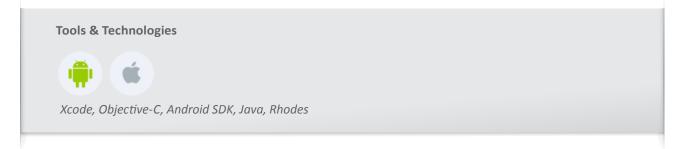
#### Web Development

We base our work on Ruby on Rails technology. Having a lot of experience and broad knowledge we deliver software so that you have it on time and that it fits best to project's requirements. Whenever you need MVP for a start-up or complex, scalable and most challenging system, we share our knowledge and skills to provide such.



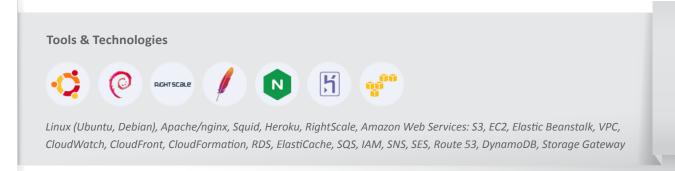
#### **Mobile Development**

We follow the latest trends in mobile development and develop productive apps and business solutions for iPhone, iPad and Android. Whenever you need a native or web app, we provide them reliably and free from bugs.



#### System Administration

We base hosting & system administration on open-source solutions, mostly Linux OS, Apache and Amazon Web Services. Currently we are building our own cloud and we are planning to extend our offer on a customized control panel.



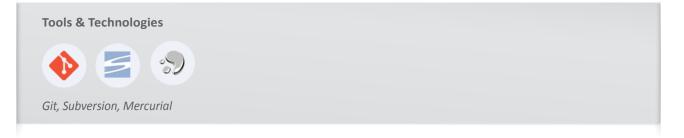
#### Testing

This is something we particularly pay attention to. We provide development based on the best XP practices. All the code has to be fully tested. By writing unit, functional and acceptance tests we make sure that we fulfill customers' quality needs.



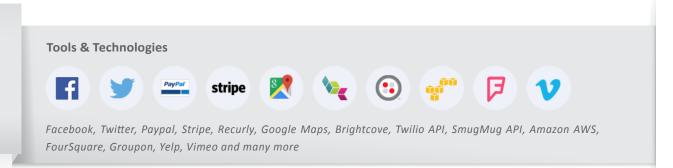
#### Code Maintenance & Version Control

Code maintenance should not be difficult. We use unit testing and refactoring practices to achieve this goal. For version control we prefer open-source solutions, which make code maintenance simpler and more effective.



#### **External API Integrations**

We have worked on multiple projects, which required integration with external services through their API. We have the experience in integration with social media web services as well as with the payment systems. We enjoy using many of great RoR tools and we create our own ones too.



#### **User Experience Design**

We make products that are easy to use. We guarantee user satisfaction because every single item in our application is carefully designed to be perceived by the user in a positive way. Putting all puzzles together we successfully create great memories of the great experience.



## Let's take a look at our projects:

#### Remark

#### Web & Mobile App

iPad app which enables users to manage the videos in four easy steps: by creating an account and dropping the video links, inviting collaborators or simply sharing a private and unique link, getting timestamped feedback in a viewing room and exporting timestamped notes directly to your video editing software.

#### HomeAhead

#### Web & Mobile App

The application allows you to create a wishlist. Thanks to integration with popular real estate sites in the US, such as Redfin, Homes, Realtor, PrivateLabel, HAR, etc., the user view the property on the mention websites, can add them to the appropriate wishlist. Wishlist HomeAhead application is available on iOS and Android.

#### Contango / Technorati

Web App

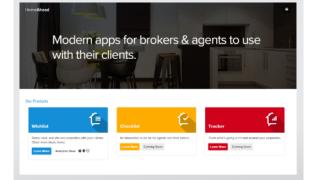
Technorati - company of advertising technology specialists building tools and services that accelerate publishers' programmatic revenues. Contango is one of their product, provides publishers with a technology platform for aggregating and managing demand across SSPs, Exchanges, and Networks.

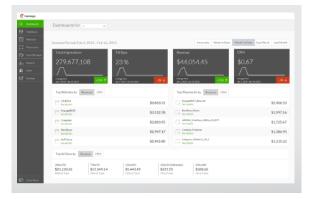
#### POSbistro

#### Web & Mobile App

An innovative mobile software for gastronomy, first POS app for the tablet. POSbistro has an intuitive interface, user-friendly and safe because all data are stored in the cloud. The application works on the tablet with Android and is compatible with fiscal devices. The POSbistro application is great for both larger and smaller venues that want to improve customer service and efficiently manage your business.











f facebook.com/railwaymen.software.development

In linkedin.com/company/railwaymen

www.railwaymen.org